


Office of the Superintendent of Schools
MONTGOMERY COUNTY PUBLIC SCHOOLS
Rockville, Maryland

May 12, 2020

REVISED

MEMORANDUM

To: Members of the Board of Education
From: Jack R. Smith, Superintendent of Schools 
Subject: Procurement Contracts of \$25,000 or More

WHEREAS, Funds have been budgeted for the purchase of equipment, supplies, and contractual services; now therefore be it

Resolved, That having been duly advertised, the following contracts be awarded to the low bidders meeting specifications as follows:

040314-MBS	Telecommunications Related Equipment and Service—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Mitel Business Systems, Inc., Mesa, Arizona	\$700,000
060B7400088	Radio Communications Responsible Office: Division of Maintenance	
	<u>Awardee</u> Procom Communications, LLC, Jessup, Maryland	\$31,000
160015668-V	Other Voice Services—Extension Responsible Office: Department of Infrastructure and Operations	
	<u>Awardee</u> Verizon Business Network Services, Inc., Baltimore, Maryland	\$200,000

160210-953	<p>Analog Digital Voice Service—Extension Responsible Office: Department of Infrastructure and Operations</p> <p><u>Awardee</u> Atlantech Online, Inc., Silver Spring, Maryland</p>	\$900,000
4400006674	<p>Wireless Voice and Data Services—Extension Responsible Office: Department of Infrastructure and Operations</p> <p><u>Awardee</u> AT & T Corporation, Oakton, Virginia</p>	\$350,000
GS-35F- 0119P	<p>Wireless Voice and Data Services—Extension Responsible Office: Department of Infrastructure and Operations</p> <p><u>Awardee</u> Cellco Partnership, Laurel, Maryland</p>	\$250,000
4035.7	<p>HVAC Refrigeration Equipment and Parts Responsible Office: Division of Maintenance</p> <p><u>Awardee</u> Electro Mechanical Sales Company, Gaithersburg, Maryland</p>	\$ 30,000
4075.7	<p>Plumbing Supplies—Extension Responsible Office: Division of Maintenance</p> <p><u>Awardees</u> (See note on page 5) Apple Specialties, Inc., Yaphank, New York Best Plumbing Supply, Inc., Myersville, Maryland BT Plumbing Supply, Inc., Finksburg Maryland Ferguson Enterprises, Inc., Newport News, Virginia Noland Company, Manassas, Virginia Total</p>	\$481,659

4088.12	<p>Media Center Supplies Responsible Office: Department of Materials Management</p> <p><u>Awardees</u> (See note on page 5) ACCO Brands Corporation, Lake Zurich, Illinois Ard, James A., Walker, Louisiana Brodart Company, Williamsport, Pennsylvania Demco, Inc., Madison, Wisconsin Pyramid Paper Company, Tampa, Florida School & Office Services, Monkton, Maryland Southwest Plastic Binding Company, Maryland Heights, Missouri Standard Stationery Supply IL, LLC, Wheeling Illinois Staples, Inc., Lincolnshire, Illinois Total</p>	\$118,716
4111.6	<p>Overhead Door Installation and Repairs Responsible Office: Division of Maintenance</p> <p><u>Awardee</u> Bob's Overhead Door Repair Service, Inc.,* Baltimore, Maryland</p>	\$ 40,000
4205.1	<p>Applicant Tracking and Recruiting and Implementation Services—Extension Responsible Office: Department of Business Information Services</p> <p><u>Awardee</u> Oracle America, Inc., Redwood Shores, California</p>	\$290,104
7120.7	<p>Elementary Mathematics Supplies—Extension Responsible Office: Department of Elementary Curriculum and Districtwide Programs</p> <p><u>Awardee</u> Didax, Inc., Rowley, Massachusetts</p>	\$ 50,000
7238.1	<p>Document Cameras Responsible Office: Department of Technology Integration and Support</p> <p><u>Awardee</u> IPEVO, Inc., Pleasanton, California</p>	\$356,000

8505.1	Re-Insulate Low Temperature Refrigeration Lines at Food Services Walk In Freezers Responsible Office: Division of Maintenance	
	<u>Awardee</u> Weather Control, Inc., Alexandria, Virginia	\$ 58,767
9051.9	Athletic, Cheerleader, Pom Pon Uniforms Responsible Office: Athletics Unit	
	<u>Awardees</u> All American Sports Corporation, North Ridgeville, Ohio	\$ 50,000
	Varsity Brands Holding Company, Inc., Dallas, Texas	<u>500,000</u>
	Total	\$550,000
9116.8	Detergents and Cleaners for Laundry and Kitchen Use Responsible Office: Division of Food and Nutrition Services	
	<u>Awardee</u> ECOLAB, Inc., Saint Paul, Minnesota	\$109,628
9137.5	Products for Summer Food Programs—Extension Responsible Office: Division of Food and Nutrition Services	
	<u>Awardees</u> (See note on page 5) Country Pure Foods, Inc., Akron, Ohio Dori Foods, Inc., Richmond, Virginia FPC Holdings, Inc., Elkridge, Maryland Let's Do Lunch, Inc., Gardena, California, (Local Affiliate: Glen Burnie, Maryland) MR Enterprises, Inc.,* Baltimore, Maryland Minmar Industries, LLC, Minneapolis, Minnesota National Food Group, Inc., Novi, Michigan Riverside Paper Supply Company, Inc.,* Newport News, Virginia Tyson Prepared Foods, Inc., Springdale, Arkansas, (Local Affiliate: Glen Burnie, Maryland)	
	Total	\$845,042

9442.3	Energy Management Systems Contractor’s Prequalification—Extension Responsible Office: Division of Maintenance <u>Awardees</u> (See note on this page) Building Automation Services, Inc., Lorton, Virginia Control Sources, LLC, Baltimore, Maryland Engineered Services, Inc., Sterling, Virginia Performance Controls, LLC,* Rockville, Maryland Pritchett Controls, Inc. Beltsville, Maryland Total	\$975,000
TOTAL PROCUREMENT CONTRACTS \$25,000 OR MORE		\$6,626,020

* Denotes Minority-, Female-, or Disabled-owned Business

Note: Contract amounts will be based on individual requirements.

Formal bids and request for proposals (RFPs) were obtained and evaluated by the Procurement Unit, Department of Materials Management, in consultation with the users. The tabulations, cost comparisons, and budget account verifications are available in Procurement Unit files. Summary information about vendors that receive payments of \$25,000 or more during a fiscal year, July 1 through June 30 of the following year, is available in the Funding Accountability and Transparency [database](#) on the Montgomery County Public Schools website. The information identifying vendors by names and locations is the information submitted on the Internal Revenue Service Form W-9 with local affiliates noted as applicable.

JRS:AMZ:amd

Attachment

Bid Activity Report
May 12, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
040314-MBS	Telecommunications Related Equipment and Service—Extension	N/A National Joint Powers Alliance Contract					
060B7400088	Radio Communications	N/A State of Maryland					
160015668-V	Other Voice Services—Extension	N/A					
160210-953	Analog Digital Voice Service—Extension	N/A					
4400006674	Wireless Voice and Data Services—Extension	N/A Fairfax County Public Schools Contract					
DB1026322	Local Telecommunication Services—Extension	N/A					
GS-35F-0119P	Wireless Voice and Data Services—Extension	N/A General Services Administration Contract					
4035.7	HVAC Refrigeration Equipment and Parts	22	3	12	1	1	0
4075.7	Plumbing Supplies—Extension	21	1	5	0	5	0
4088.12	Media Center Supplies	24	4	12	2	9	0
4111.6	Overhead Door Installation and Repairs	8	1	1	1	1	1
4205.1	Applicant Tracking and Recruiting and Implementation Services—Extension	N/A					
4407.1	Instructional Data Management Platform—Extension	6	0	7	0	1	0
7120.7	Elementary Mathematics Supplies	16	1	11	1	1	0
7238.1	Document Cameras	N/A					
8505.1	Re-Insulate Low Temperature Refrigeration Lines at Food Services Walk In Freezers	N/A					

Bid Activity Report
May 12, 2020

BID No.	BID NAME	No. of Vendors Mailed	No. MFD Vendors Mailed	Total No. of Bids Received	Total No. of MFD Bids Received	Total No. of Bids Awarded	Total No. of MFD Contracts Awarded
9051.9	Athletic, Cheerleader, Pom Pon Uniforms	8	1	3	0	2	0
9116.8	Detergents and Cleaners for Laundry and Kitchen Use	11	0	1	0	1	0
9137.5	Products for Summer Food Program—Extension	24	3	15	3	9	2
9442.3	Energy Management Systems Contractor's Prequalification—Extension	5	1	5	1	5	1